

# ENGLAND & ASSOCIATES

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'EXPERIENCE IS NOT EXPENSIVE.....IT IS PRICELESS'

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## EASSOCIATES REHAB NEWS

### Professional Developments:

#### **IARP Leadership Conference & Life Care Planning Summit:**

The 28th Annual IARP Conference was held from 05/15/08 through 05/18/08 in Los Angeles. Bill England has been a Professional Member of IARP since 1982. The Awards Ceremony included recognition of Bill England, MS, CRC as the 2007 **Outstanding Individual Rehabilitation Professional**™, Joey Kilpatrick, IARP Florida President, made the Award presentation at the IARP National Awards Ceremony

held at the Hyatt Regency Century Plaza Hotel in Los Angeles on 05/16/08. Bill thanked his Florida peers for the nomination and the National Awards Committee for his selection from other state candidates.

**Adam Ellis, MS, joined England & Associates** in St. Petersburg as a full-time Vocational Evaluator and Rehabilitation Counselor on 05/12/08. Adam graduated in April from the University of Florida in Gainesville. He completed his Certified Rehabilitation Counselor examination this spring to become a fully

'Certified Rehabilitation Counselor'. Adam Ellis had worked for the last year at Santa Fe Community College as a Vocational Evaluator. He also completed his exam for the Certified Vocational Evaluator credential in April. Adam has already established himself as a 'Team Player' with our University of South Florida Graduate Interns, Daniel Giles and Susie Alarie.

**Social Security Services** will soon be provided by England & Associates as an **'Employment Network'**. The Social Security

Administration recently published new rules for the **'Ticket To Work'** program. Bill England met with SSA representatives on 05/17/08 in Los Angeles to begin the contract process. On 5/28/08 St. Petersburg staff members, including: Phyllis Rothman, RN, MS, Ethel Schwartz, Pamela Barnette, MA, and Adam Ellis, MS, joined with Bill England to review details of Employment Network (EN) contract qualification. We expect to become a qualified EN. We will provide Direct Placement Services for part-time and full-time work in the 5 County Tampa Bay Area.

### Medical Consultant Services:

#### **Life Care Plans, Medical Case Management , and Field Case Management.**

**Your Case Work may benefit from our Life Care Planning Services.**

#### **What is a Life Care Plan?**

"A Life Care Plan (LCP) is a dynamic document based upon published standards of practice, comprehensive

plan for current and future needs with associated costs, for individuals who have experienced catastrophic injury or have chronic health care needs."

*-Intelicus/University of Florida and American Academy of Nurse Life Care Planners.*

**What does a life care plan include?** Medical history, current health, functional status, and prognosis. Identifies long term medical care, domestic needs, future needs, potential complications and associated costs.

#### **What claims will benefit from a Life Care Plan?**

Any claim that is ready for mediation, settlement or in need of setting reserves.

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## Medical Consultant Services: Life Care Plans, Medical Case Management , and Field Case Management.

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Clients in need of a Life Care Plan (LCP) include injured persons with disabilities such as spinal cord injury, burns, electric shock, traumatic brain injury, amputation, blindness, chronic pain syndrome, toxic exposure, HIV, multiple trauma, orthopedics or neurological problems, cardiac, and psychiatric patients. Case management files open longer than six months or involving multiple physicians may benefit. Our in-house **Medical Consultant, Phyllis Rothman, RN, MS, CLCP, CCM, CDMS -**

Develops Life Care Plans for specific clients based on their present and future medical needs as recommended by their treating physicians and research. **What is Medical Case Management at England & Associates?** Medical Case Management involves a “collaborative process that assesses, plans, implements, coordinates, monitors, and evaluates the options and services required to meet an individual’s health needs, using communications and available resources to promote quality, cost-effective outcomes”.  
*CMSA 1995*

**What Can We Do For You at England & Associates?** We take a coordinated team approach towards meeting the Medical Management needs of clients. Our goals for service and care coordination are achieved through review of client problems, evaluation, priority setting, goal recommendations, and outcome expectations. Our services include: medical records review, research, case management, CLCP reports and expert testimony. **What is Field Case Management at England & Associates?** Field Case Management services provide on-site support for early-intervention, cost-containment, and return to work. We provide current information necessary to expedite decisions, while our 1-on-1 approach will facilitate work transitions. **Face-To-Face Physician Meetings:** Our Nurse will review records, Job Analysis, Job Descriptions and FCEs with the physicians in-person. This results in immediate physician responses that will move case work forward.

### Life Care Plans & Attorney Fees

#### Modified Life Care Plans & FS 440.34

Florida Workers Compensation Claimants’ Attorneys are eligible for 10% of the amount of the medical benefits secured to be provided during the first 10 years after the date the claim is filed, and 5% of the benefits secured after 10 years. A Life Care Plan (LCP) or modified LCP will determine this amount. Our Certified Life Care Planner, Phyllis Rothman, RN, MS, has developed a modified LCP to address 5 year and 10 year medical costs projections relevant for this section of the Florida Statute.

**Our Professionals know that expediting case work results in a “WIN WIN“ for Claimants, Attorneys, Adjusters & Carriers. Case Closure can be a success for all involved parties. This could be successful placement, objective documentation or medical resolution. Case Closure is a “WIN WIN” Outcome.**

### Limiting Exposure to PTD Claims: Reemployment Services

Permanent Total Disability Claims can be reduced through proper Vocational Rehabilitation and Reemployment Services. Qualified Rehabilitation Providers provide Reemployment Assessments, Labor Market Surveys, Selective Job Placement, Application Status Evaluation, and Job Analysis. Our system of comprehensive Job Search techniques identify and document job availability within a 50-mile radius of the Injured Worker’s residence. Services include documented employer calls and certified

letters to the Claimant. Follow-up contacts are made with prospective employers to evaluate results and quality of Claimant job application. Reports and letters to Injured Workers insure competent, thorough Rehabilitation. We can help the Claimant identify employment within their Transferable Skills, Vocational Aptitude, Experience and Education. Our Labor Market Surveys (LMS) are Client Specific and based upon a Reemployment Assessment or Vocational Evaluation. We review Job Analysis with physicians to document medical feasibility of Job Openings.



## Florida Supreme Court : Is this an issue of constitutionality? 1st District Court of Appeals: Vocational Disability Factors?

**The Florida Supreme Court** recently heard arguments in the WC case of **Murray vs. Mariner Health / ACE USA, No. SC07-244**. Several of the Supreme Court Justices questioned the fairness of the cap on Claimant Attorneys' fees by the 2003 reform legislation. There is currently no limit on defense attorney fees. The Court is expected to

issue a ruling by August. In the interim the 2003 Florida Statute remains in effect. **The 1st District Court of Appeals** has upheld two local JCC Decisions of interest to Vocational Evaluators. In the case of **Wal-Mart vs. Beverly Thompson** it was affirmed on 02/06/08 that the 2003 Definition of PTD would apply when a labor market can not be established

or identified within a 50-mile radius. Unfortunately, the Defense failed to hire a Vocational Expert. The employee established the inability to engage in at least Sedentary Employment. In the case of **Ferrell Gas vs. Childers** it was affirmed that the JCC, Diane Beck, had ruled correctly that the claimant, who suffered a 2004 work injury,

was PTD. The Judge determined that the combination of his physical limitations and vocational disability render him permanently and totally disabled. In each case considered by the 1st DCA, the Injured Workers had the Physical Ability for Sedentary Work.

## Software Development: Tools For Medical & Vocational Case Mangers England & Associates' Case Management Tracking System = CMTS\*

\*Copyright October 2007

**The Case Management Tracking System (CMTS)** was developed following research to locate software that would satisfy the needs of a Medical and Vocational Rehabilitation practice. There are programs available for clinical case management, legal office practice, and physician office practice. This software was developed by England & Associates for Medical and Vocational Rehabilitation Case Management practice and case managers. The CMTS program is available with a one year

support license. Installation and Training are provided as part of the original License contract. Renewal support is available to insure continued updates with new features. The software may be in-



stalled on an individual PC or Network. The installation is completed on-site by one of our Programmers. Support is provided on-line over the internet or on-site. CMTS has been operating without interruption in a live office practice environment with 6 case managers since development.

Its greatest value is that of reducing administrative time and thereby allowing case managers to do what they do best "manage case work" and "provide services" to their Clients. CMTS operates within Microsoft XP.

### **CMTS Features:** Case Notes, Demographics, Service Activity , Productivity Measurement, & Ad Hoc Data Base Reports.

The CMTS Manual has over 42 screens developed through practice to facilitate user functions. CMTS tracks service activity for key contacts:

- Attorneys
- Carriers
- Clients

- Adjusters
- Physicians
- Case Managers
- Therapists
- Employers

The CMTS Software will create date stamped case notes for electronic files.

The CMTS software will convert service contacts into line item billing for Florida DWC-21 or general Professional Invoices that may be used in multiple system or private pay service scenarios. Case Manager hours are tracked by the case, by the invoice, or case load.

Rehabilitation  
Practice Software  
= CMTS

#### **CMTS Software**

#### **Demonstrations:**

- Our Site
- Your Site
- Remote Desktop
- Internet

#### **Call to Schedule:**

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## England & Associates - About Us & Rehabilitation Services



**England & Associates** was established in 1982. Rehabilitation Case Management Services are provided within the private sector for insured disability systems including both private and public.

Bill England is the principal consultant and owner of England & Associates. He has practiced as a Rehabilitation Consultant for over 29 years. Rehabilitation Services are provided primarily in South West and Central Florida. England & Associates offices are in St. Petersburg, Florida. The firm works throughout the State of Florida. Bill England has had an impact on the industry by training other medical and vocational case managers for commercial carriers, MCOs, general health HMOs, case management vendors and professional

organizations. His involvement with Medical Case Manager Software Training has required travel literally across the country. He has worked within both the General Health and Workers' Compensation arenas.

**Medical Case Management & Vocational Services** are provided on a professional hourly basis. Limited service requests and Evaluations are encouraged. Service Contract quotes are available for Consulting, Case Management Training and ADA Job Analysis Projects.

**Medical and Vocational Specialists** provide Rehabilitation Assessments, Reemployment Services, ADA Job Analysis, Modified Job Analysis, LTD Occupational Analysis, Labor Market Survey, Certified Life Care Plans, Medicare Set-Asides, Vocational Evaluations, and Expert Testimony.

**Rehabilitation Service Venues** include: Family Law, Personal Injury, Longshore & Harbor Workers Act, Federal Employees Compensation Act (FECA), Social Security, Florida and out-of state Workers' Compensation.